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Photos by Charleston Real Estate Media

Kathleen **DeWitt**



**A Journey of Passion
and Persistence**



In the charming expanse of Charleston, SC, where history whispers from every corner and modern ambitions thrive, stands a real estate agent whose career is as rich and inviting as the landscape itself. Kathleen DeWitt, a name synonymous with excellence and dedication in the Charleston real estate market, has carved a niche for herself through sheer passion, perseverance, and an unwavering commitment to her clients. This is her story.

Kathleen's journey began in the small town of Port Tobacco, Maryland, where community bonds were strong and personal connections were the fabric of daily life. Growing up in a place where "everybody knew your name" instilled in her the values of trust and mutual respect, qualities that have become hallmarks of her professional ethos.

A sports enthusiast from a young age, Kathleen channeled her energy into softball, cheerleading, gymnastics, and later, soccer. Her leadership and teamwork skills were honed on the field, traits that would later define her real estate career. Kathleen's academic ambition led her to complete high school in just three years, setting a precedent for her future endeavors—always pushing boundaries and setting high standards.

Kathleen's college years at Johnson and Wales in Charleston would lay the groundwork for her future in real estate. While pursuing her studies, she worked at prominent local hotels, including The Mills House and Charleston Place Hotel, and later played a pivotal role in the opening team of The Sanctuary at Kiawah Island Golf Resort. It was here that her path took a decisive turn towards property management, thanks to a serendipitous conversation with Steven Ellis, who would later become her mentor and a major influence in her career.

After several years in property management, where she built lasting relationships and developed a deep understanding of the housing market, Kathleen transitioned to real estate in 2012, a move timed with the life-changing event of expecting twins. This new chapter wasn't just a career change; it was a leap into a field she was passionate about—connecting people with homes that have stories to tell, whether centuries old or brand new.

Since joining Akers Ellis Real Estate, Kathleen's career has flourished, marked by a staggering career volume of over \$280 million, with more than \$33 million in the last year alone. Her exceptional performance has earned her the accolade of Salesperson of the Year multiple times (2015, 2016, 2018, 2020, 2022), a testament to her expertise and dedication.

What sets Kathleen apart in the competitive Charleston market is her deep-rooted understanding of secondary homes and her strategic insights into the financial aspects of rental properties.



This knowledge allows her to offer tailored advice that aligns perfectly with her clients' investment goals, setting them up for success in a dynamic market.

Her personal approach is perhaps her most distinctive trait. Kathleen's clients often return, seeking her advice not just on new transactions but also on their other real estate interests. "Having clients come back is incredibly fulfilling," Kathleen shares. "It tells me they value my expertise and trust me to guide them again."

Managing a high-flying career and a fulfilling personal life is Kathleen's ongoing challenge. Married to Ronnie, a Charleston native, since 2008, and a mother to twins Trace and Sloane, she strives to balance professional commitments with family time, a balancing act many professionals can relate to. The family enjoys their community life on James Island, frequently exploring local amenities and spending quality time together.

Looking forward, Kathleen's goal is simple yet profound: to never stop learning. Each transaction brings its own challenges, and for her, the joy lies in navigating these to ensure successful outcomes for her clients. For new agents, her advice is equally straightforward: "Value the relationships you build. Your integrity and the trust you foster are your most valuable assets in this business."

As she continues to shape her legacy in Charleston's real estate scene, Kathleen wishes to be remembered as someone who truly cares about her clients and goes the extra mile to meet their needs. Whether it's finding the perfect property or ensuring a smooth sale, her commitment is unwavering.

Kathleen DeWitt's story is more than just a tale of real estate success; it's a narrative of passion, dedication, and a relentless pursuit of excellence. As she continues to inspire and lead in Charleston's real estate market, her journey is a beacon for anyone aspiring to make a mark in this dynamic field.



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